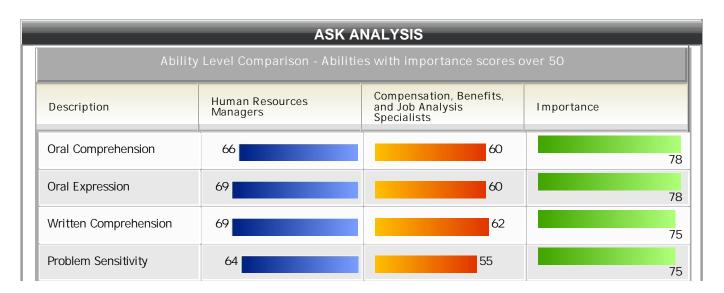
TORQ Analysis of Human Resources Managers to Compensation, Benefits, and Job Analysis Specialists

INPUT SECTION:												
Transfer	Т	Title				O* NET	F	Filters				
From Title:	— —	uman Re	sources N	Managers		11-3040	.00 A	.bilities:		ortance eL: 50		Weight: 1
To Title:			ition, Ben pecialists	efits, and Job		13-1072	.00 S	kills:		ortance eL: 69		Weight: 1
Labor Marke Area:	t N	Maine Sta	tewide				K	nowledge:		ortance el: 69		Weight: 1
				OUTPU	T SE	CTIO	N:					
Grand TORQ:					92							
Ability TORC)			Skills TORQ	IIs TORQ Knowledge TORQ			ORQ				
Level		97		Level			83	Level				96
Gaps T	o Narr	ow if Pos	ssible	Upgra	Upgrade These Skills			Knowledge to Add			t	
Ability L	.evel	Gap	Impt	Skill	Level	Gap	Impt	Knowle	dge	Level	Gap	Impt
No Critical Ga	ıps Rec	corded!		Service Orientation	62	13	70	No Knov	Medg	e Upgrad	les Req	uired!
			Critical Thinking	67	3	73	1					
				Judgment and Decision Making	64		71					
	Waking EVEL and IMPT (IMPORTANCE) refer to the Target Compensation, Benefits, and Job Analysis Specialists. GAP refers to level difference between Human Resources Managers and Compensation, Benefits, and Job Analysis Specialists.											



Speech Clarity	71	59	7!
Deductive Reasoning	67	62	68
Inductive Reasoning	59	57	68
Speech Recognition	66	55	68
Written Expression	67	60	65
Information Ordering	55	55	65
Near Vision	69	62	6
Category Flexibility	62	55	62
Originality	57	48	55
Selective Attention	39	39	55
Mathematical Reasoning	59	48	50
Description	Human Resources Managers	Compensation, Benefits, and Job Analysis Specialists	Importance
Reading Comprehension	66	66	
			8
Active Listening	74	70	7
	64	70	
Critical Thinking			7
Critical Thinking Writing Judgment and Decision	64	67	7
Critical Thinking Writing Judgment and Decision Making	64	63	7
Active Listening Critical Thinking Writing Judgment and Decision Making Speaking Service Orientation	64 68 61	67 63 64	7 7 7 7
Critical Thinking Writing Judgment and Decision Making Speaking Service Orientation	64 68 61 65	67 63 64 63	7 7 7
Critical Thinking Writing Judgment and Decision Making Speaking Service Orientation Time Management	64 68 61 65 49 67	67 63 64 63 62 60	777777777777777777777777777777777777777
Critical Thinking Writing Judgment and Decision Making Speaking Service Orientation Time Management	64 68 61 65 49	67 63 64 63 62 60	7 7 7 7
Critical Thinking Writing Judgment and Decision Making Speaking Service Orientation Time Management Knowledge	64 68 61 65 49 67	67 63 64 63 62 60 edge with importance scor	7 7 7 7
Critical Thinking Writing Judgment and Decision Making Speaking Service Orientation Time Management	64 68 61 65 49 67 ge Level Comparison - Know	63 64 63 64 63 62 60 edge with importance scor Compensation, Benefits, and Job Analysis Specialists	7 7 7 7 7 8 s over 69

Experience & Education Comparison								
Rela	ted Work Experience Com	parison	Required Edu	ucation Level Compa	arison			
Description	Human Resources Managers	Compensation, Benefits, and Job Analysis Specialists	Description	Human Resources Managers	Compensation, Benefits, and Job Analysis Specialists			
10+ years	9%	0%	Doctoral	0%	O%			
8-10 years	0%	0%	Professional Degree	9%	0%			
6-8 years	10%	0%	Post-Masters Cert	0%	O%			
4-6 years	9%	13%	Master's Degree	0%	2%			
2-4 years	10%	28%	Post-Bachelor Cert	0%	0%			



1-2 years	20%	52%	Bachelors	49%	59%
6-12 months	26%	0%	AA or Equiv	8%	24%
	60 /	00/	Some College	12%	13%
3-6 months	0%	0%	Post-Secondary	00/	00/
1-3 months	0%	0%	Certificate	0%	0%
0-1 month	0%	0%	High Scool Diploma	19%	0%
None	13%	3%	or GED		
1.0			No HSD or GED	0%	0%

Human Resources Managers

Compensation, Benefits, and Job Analysis Specialists

Most Common Educational/Training Requirement:

Bachelor's degree

Job Zone Comparison

4 - Job Zone Four: Considerable Preparation Needed A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. For example, an accountant must complete four years of college and work for several years in accounting to be considered qualified.

Most of these occupations require a four - year bachelor's degree, but some do not.

Employees in these occupations usually need several years of work-related experience, on-the-job training, and/or vocational training.

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Tasks

Core Tasks Specific Tasks **Detailed Tasks** Technology - Examples Charting software AASoftTech Web Organization Chart Compliance software • Stratitec TimeIPS Computer based training software Training software Data base user interface and guery software • Automation Centre Personnel Tracker Microsoft Access Document management software Atlas Business Solutions Staff Files WinOcular software Electronic mail software • Email software Microsoft Outlook

Core Tasks

Generalized Work Activities:

- Getting Information Observing, receiving, and otherwise obtaining information from all relevant sources.
- · Communicating with Supervisors, Peers, or Subordinates - Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
- Establishing and Maintaining Interpersonal Relationships - Developing constructive and cooperative working relationships with others, and maintaining them over time.
- Interacting With Computers Using computers and computer systems (including hardware and software) to program, write software, set up functions, enter data, or process information.
- Processing Information Compiling, coding, categorizing, calculating, tabulating, auditing, or verifying information or data.

Specific Tasks

Occupation Specific Tasks:

 Administer employee insurance, pension and savings plans, working with insurance brokers and plan carriers.



Enterprise resource planning ERP software
Deltek Vision
Oracle PeopleSoft
SAP software
Human resources software
ADP HR/Benefits Solution
ADP HR/Profile
AllNetic Working Time Tracker
Applicant Tracking Systems ATS software
Arrow Electronics N/Compass
Authoria Adviser
Ceridian software
• Focus software
• Halogen e360
Halogen ePraisal
Human resource information system HRIS software
Inception Technologies InfiniTime
• Infor SSA Human Capital Management
• Lawson Human Resources Suite
Midrange Software XpertHire
Oracle HRIS
Personnel management software
QuestionMark software
Qwiz software
Sage Software Abra HRVS
Savitr RecruitX
Tesseract Benefits Manager
Tesseract Human Resources Manager
Ultimate Software UltiPro
UniFocus Watson Human Resources Manager
WhizLabs software
Internet browser software
Web browser software

- Advise managers and employees on state and federal employment regulations, collective agreements, benefit and compensation policies, personnel procedures and classification programs.
- Advise staff of individuals' qualifications.
- Analyze organizational, occupational, and industrial data to facilitate organizational functions and provide technical information to business, industry, and government.
- Assess need for and develop job analysis instruments and materials.
- Assist in preparing and maintaining personnel records and handbooks.
- Consult with or serve as a technical liaison between business, industry, government, and union officials.
- Develop, implement, administer and evaluate personnel and labor relations programs, including performance appraisal, affirmative action and employment equity programs.
- Ensure company compliance with federal and state laws, including reporting requirements.
- Evaluate job positions, determining classification, exempt or non-exempt status, and salary.
- Negotiate collective agreements on behalf of employers or workers, and mediate labor disputes and grievances.
- Observe, interview, and survey employees and conduct focus group meetings to collect job, organizational, and occupational information.
- Perform multifactor data and cost analyses that may be used in areas such as support of collective bargaining agreements.
- Plan and develop curricula and materials for training programs and conduct training.
- Plan, develop, evaluate, improve, and communicate methods and techniques for selecting, promoting, compensating, evaluating, and training workers.
- Prepare occupational classifications, job descriptions and salary scales.
- Prepare reports, such as organization and flow charts, and career path reports, to summarize job analysis and evaluation and compensation analysis information.
- Prepare research results for publication in form of journals, books, manuals, and film.
- Provide advice on the resolution of classification and salary complaints.
- Research employee benefit and health and safety practices and recommend changes or modifications to existing policies.
- Research job and worker requirements, structural and functional relationships among jobs and occupations, and



Human Resources Managers	Compe
Presentation software	
Microsoft PowerPoint	
Spreadsheet software	
Mcrosoft Excel	
Time accounting software	
ADP ezLaborManager	
ADP Pay eXpert	
Data Management TimeClock Plus software	
Exact Software Macola ES Labor Performance	
Kronos Workforce Timekeeper	
Norchard Solutions Succession Wizard	
Word processing software	
Mcrosoft Word	
Nuvosoft Rwiz	
Tools - Examples	
Desktop computers	
Notebook computers	
Personal computers	

Scanners

- occupational trends.
- Review occupational data on Alien **Employment Certification Applications to** determine the appropriate occupational title and code, and provide local offices with information about immigration and occupations.
- Speak at conferences and events to promote apprenticeships and related training programs.
- Work with the Department of Labor and promote its use with employers.

Detailed Tasks

Detailed Work Activities:

- advise department managers in personnel matters
- advise governmental or industrial personnel
- advise management or labor union officials on labor relation issues
- analyze data to identify personnel problems
- analyze scientific research data or investigative findings
- arbitrate personnel disputes
- categorize occupational, educational, or employment information
- · communicate technical information
- conduct research on work-related topics
- conduct training for personnel
- develop course or training objectives
- develop job evaluation programs
- ensure compliance with government regulations
- ensure correct grammar, punctuation, or spelling
- evaluate personnel benefits policies
- · evaluate qualifications or eligibility of applicant for employment
- explain rules, policies or regulations
- fill out business or government forms
- identify problems or improvements
- implement employee compensation plans
- improve methods for worker selection or promotion
- maintain administrative services procedures manual
- maintain job descriptions
- make presentations
- negotiate labor agreements
- obtain information from individuals
- prepare or maintain employee records
- prepare recommendations based upon research
- prepare report of findings or recommendations



- prepare reports
- prepare technical reports identifying results of research
- resolve personnel problems or grievances
- resolve worker or management conflicts
- understand government labor or employment regulations
- use cost benefit analysis techniques
- use government regulations
- use interpersonal communication techniques
- use interviewing procedures
- use knowledge of employee classification system
- use public speaking techniques
- write administrative procedures services manual
- write employee orientation or training materials

Technology - Examples

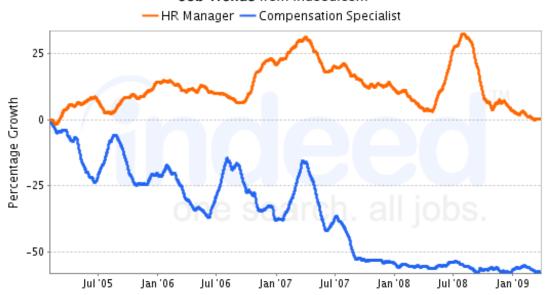
Labor Market Comparison							
Description	Human Resources Managers	Compensation, Benefits, and Job Analysis Specialists	Difference				
Median Wage	N/A	\$ 43,900	N/A				
10th Percentile Wage	N/A	\$ 29,740	N/A				
25th Percentile Wage	N/A	N/A	N/A				
75th Percentile Wage	N/A	\$ 55,780	N/A				
90th Percentile Wage	N/A	\$ 68,800	N/A				
Mean Wage	N/A	\$ 46,470	N/A				
Total Employment - 2007	N/A	770	N/A				
Employment Base - 2016	N/A	805	N/A				
Projected Employment - 2016	N/A	866	N/A				
Projected Job Growth - 2006-2016	N/A	7.6%	N/A				
Projected Annual Openings - 2006-2016	N/A	23	N/A				

National Job Posting Trends

Trend for Human Resources Managers

Trend for Compensation, Benefits, and Job Analysis Specialists

Job Trends from Indeed.com



Data from Indeed

Recommended Programs

Human Resources Management

Human Resources Management/Personnel Administration, General. A program that generally prepares individuals to manage the development of human capital in organizations, and to provide related services to individuals and groups. Includes instruction in personnel and organization policy, human resource dynamics and flows, labor relations, sex roles, civil rights, human resources law and regulations, motivation and compensation systems, work systems, career management, employee testing and assessment, recruitment and selection, managing employee and job training programs, and the management of human resources programs and operations.

Institution	Address	City	URL
Thomas College	180 W River Rd	Waterville	www.thomas.edu

Labor/Personnel Relations and Studies

Labor and Industrial Relations. A program that focuses on employee-management interactions and the management of issues and disputes regarding working conditions and worker benefit packages, and that may prepare individuals to function as labor or personnel relations specialists. Includes instruction in labor history, policies and strategies of the labor movement, union organization, labor-management negotiation, labor law and contract interpretation, labor economics, welfare and benefit packages, grievance procedures, and labor policy studies.

No schools available for the program

Organizational Behavior Studies

Organizational Behavior Studies. A program that focuses on the scientific study of the behavior and motivations of individuals functioning in organized groups, and its application to business and industrial settings. Includes instruction in organization theory, industrial and organizational psychology, social psychology, sociology of organizations, reinforcement and incentive theory, employee relations strategies, organizational power and influence, organization stratification and hierarchy, leadership styles, and applications of operations research and other methodologies to organizational analysis.

Institution	Address	City	URL
University of New England	11 Hills Beach Rd	Biddeford	WWW.UNE.EDU

Human Resources Management, Other

Human Resources Management and Services, Other. Any instructional program in human resources management not listed above.

	Maine Statewide P	romotio	n Oppo	ortunities for	Human Re	sources M	anagers	
O* NET Code	Title	Grand TORQ	Job Zone	Employment	Median Wage	Difference	Growth	Annual Job Openings
11-3041.00	Compensation and Benefits Managers	93	3	200	\$68, 560.00	\$68, 560.00	2%	5
13-1071.02	Personnel Recruiters	93	4	610	\$41,200.00	\$41,200.00	10%	19
13-1072.00	Compensation, Benefits, and Job Analysis Specialists	92	4	770	\$43,900.00	\$43,900.00	8%	23
43-4161.00	Human Resources Assistants, Except Payroll and Timekeeping	91	3	510	\$30, 330.00	\$30, 330.00	12%	10
11-3031.02	Financial Managers, Branch or Department	91	4	2,440	\$67,670.00	\$67,670.00	7%	58
11-3042.00	Training and Development Managers	91	4	140	\$66,670.00	\$66,670.00	7%	4
13-2053.00	Insurance Underwriters	90	3	460	\$56,090.00	\$56,090.00	-1%	12
41-1012.00	First-Line Supervisors/Wanagers of Non-Retail Sales Workers	90	4	930	\$55, 220.00	\$55, 220.00	-1%	19
13-1031.01	Claims Examiners, Property and Casualty Insurance	90	3	1,570	\$49, 360.00	\$49, 360.00	3%	44
11-9151.00	Social and Community Service Managers	89	4	970	\$47,760.00	\$47,760.00	12%	3:
13-2071.00	Loan Counselors	89	4	60	\$35,110.00	\$35,110.00	-3%	
23-1022.00	Arbitrators, Mediators, and Conciliators	89	5	40	\$46,160.00	\$46,160.00	2%	
11-9131.00	Postmasters and Mail Superintendents	89	3	420	\$55, 200.00	\$55, 200.00	-5%	10
43-4031.02	Municipal Clerks	89	3	1,190	\$27,650.00	\$27,650.00	9%	3.
41-3031.02	Sales Agents, Financial Services	89	4	0	\$65, 230.00	\$65, 230.00	5%	3:

Top Industries for Compensation, Benefits, and Job Analysis Specialists							
Industry	NAICS	% in Industry	Employment	Projected Employment	% Change		
Management of companies and enterprises	551100	10.86%	11,936	14,323	19.99%		



Local government, excluding education and hospitals	939300	8.88%	9,758	11,410	16.93%
State government, excluding education and hospitals	929200	4.97%	5, 467	5,584	2.14%
Management, scientific, and technical consulting services	541600	3.53%	3,885	7,218	85.82%
Depository credit intermediation	522100	2.98%	3,279	3,480	6.12%
General medical and surgical hospitals, public and private	622100	2.96%	3, 255	3,751	15.23%
Colleges, universities, and professional schools, public and private	611300	2.52%	2,765	3,220	16.45%
Other insurance related activities	524290	2.11%	2,318	2,884	24.41%
Employment services	561300	1.98%	2,177	2,868	31.73%
Insurance and employee benefit funds	525100	1.88%	2,071	2,657	28.27%
Computer systems design and related services	541500	1.81%	1,986	2,791	40.53%
Self-employed workers, primary job	000601	1.70%	1,873	2,077	10.89%
Insurance agencies and brokerages	524210	1.48%	1,628	1,917	17.74%
Accounting, tax preparation, bookkeeping, and payroll services	541200	1.45%	1,590	1,963	23.45%
Labor unions and similar labor organizations	813930	1.40%	1,536	1,489	-3.03%

Top Industries for Human Resources Managers									
Industry	NAICS	% in Industry	Employment	Projected Employment	% Change				
Management of companies and enterprises	551100	13.04%	17,765	20, 480	15.28%				
Local government, excluding education and hospitals	939300	6.34%	8,637	9,702	12.34%				
General medical and surgical hospitals, public and private	622100	4. 34%	5,911	6, 544	10.71%				
Depository credit intermediation	522100	3.22%	4, 391	4, 476	1.95%				
Colleges, universities, and professional schools, public and private	611300	3.21%	4,374	4,893	11.87%				
State government, excluding education and hospitals	929200	2.33%	3,167	3,107	-1.87%				
Employment services	561300	2.03%	2,759	3, 491	26.56%				
Computer systems design and related services	541500	2.03%	2,759	3,726	35.02%				
Management, scientific, and technical consulting services	541600	1.96%	2,674	4,774	78.52%				
Office administrative services	561100	1.47%	2,004	2,541	26.79%				
Accounting, tax preparation, bookkeeping, and payroll services	541200	1.46%	1,984	2, 353	18.60%				



Elementary and secondary schools, public and private	611100	1.41%	1,927	2,031	5. 38%
Self-employed workers, primary job	000601	1.38%	1,879	2,002	6.54%
Research and development in the physical, engineering, and life sciences	541710	1.26%	1,717	1,832	6.69%
Securities and commodity contracts, brokerages, and exchanges	5231-2	1.22%	1,664	2,458	47.66%